

September/October 2013

# **B** CAPITAL REGION **BUILDING** & Design

An RCS Publication

## 2013 SARATOGA SHOWCASE OF HOMES

SEPT. 21 & 22  
SEPT. 28 & 29  
OCT. 5 & 6

To benefit





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- Our experienced professional staff has specialized in working with builders and remodelers for more than 30 years.
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## 2013 Saratoga Showcase Homes

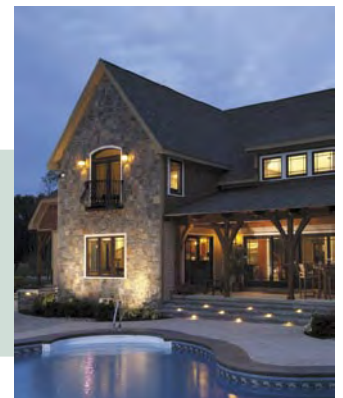
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**ON THE COVER:** 2012 Saratoga Showcase Home by Bella Home Builders, Inc.  
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THE 2013  
Showcase  
OF Homes

THE SARATOGA  
BUILDERS ASSOCIATION, INC.



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Showcase proceeds benefit:



[www.saratogashowcaseofhomes.com](http://www.saratogashowcaseofhomes.com)



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[www.gsllandscapingllc.com](http://www.gsllandscapingllc.com)

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*Cooking Up a Classic.*



A cramped kitchen and two ardent cooks just didn't go together. Until Teakwood Builders helped them create a new kitchen – to fit both their cooking style and their Saratoga Springs Victorian home. Combining a pantry with the existing kitchen made all the difference. The 48-inch Viking looks right at home in its alcove, crowned by a handcrafted

*Food for thought.*

copper hood. Limestone, granite, and precision tilework add finishing touches.

Now, when a meal is being prepared, it's a family affair. *What's for dinner?*



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Learn more about this project and others at [www.teakwoodbuilders.com](http://www.teakwoodbuilders.com)  
Saratoga Springs, NY 12866 518.587.2880

Photo: Scott Burghen Photography



# Welcome!

Welcome to the 2013 Saratoga Showcase of Homes, the “*Greatest Show in Town this Fall.*” It’s an event that is truly part of the regional fabric in our autumn season.

On behalf of the Saratoga Builders Association and the Showcase Committee, I’d like to thank all the generous sponsors and countless volunteers for their continued support. Special thanks to all our builders who are committed to this show and make this annual event a reality. Lastly, we are grateful for the tremendous public support through ticket sales each and every year.

The 18th edition of this area’s premiere home tour will be spectacular. We are excited and proud to present 14 new homes in Saratoga County from 10 award-winning builders for your enjoyment beginning September 21. You’ll see the most innovative products, beautiful decor, professional craftsmanship and impeccable construction grace each of these magnificent homes, inviting you through their doors.

Consider adding a dash of delectable treats to your experience and join us for *Showcase Chefs - Comforts of Home* taking place on Friday, September 20. Eight homes are participating in what should be fun and memorable night of comfort foods. You’ll have a chance to sample dishes from some of the area’s top chefs and restaurants while touring these exceptional homes.

The Saratoga Builders Association has contributed nearly \$800,000 to our local charities from this annual event, and this year will be no different. Proceeds from this year’s Showcase of Homes will benefit two worthwhile organizations: **Rebuilding Together, Saratoga County** and **Habitat for Humanity of Northern Saratoga, Warren and Washington Counties**. Both of these groups help to give back to the community through improving the homes and lives of those in need. Many families in our area would never realize their dreams of home ownership or improvement of their living conditions without the efforts of these two terrific organizations.

Please take a moment to explore the pages of this official guide and see what’s in store for the Showcase of Homes this year. Also visit our dedicated website at [www.saratogashowcaseofhomes.com](http://www.saratogashowcaseofhomes.com)

Where else can you visit 14 incredible new homes over three beautiful fall weekends for just \$20?

Enjoy the show ... it is a not to be missed event this year!

Barry Potoker  
*Executive Director, Saratoga Builders Association*



## 2013 Saratoga Showcase of Homes Committee

*Pictured above, left to right:*

**Barry Potoker**

Co-Chair & Executive Director, Saratoga Builders Association

**Pam Stott**

Curtis Lumber

**Tammy DiCara**

Habitat for Humanity of Northern Saratoga, Warren & Washington Counties

**Jesse Boucher**

Kodiak Construction & President, Saratoga Builders Association

**Lisa Licata-Stoll**

Co-Chair & Realty USA

**Marci Fila**

Realty USA

**Rilla Schulte**

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**Jamie Pietrosanto**

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**Michelle Larkin**

Rebuilding Together Saratoga County



This year's event is the Showcase Chefs "Comforts of Home" evening from 5:00 – 10:00 PM on Friday, September 20th at eight participating Showcase builder homes. Each home will be serving a variety of comfort food as listed below. Tickets are \$40 each, which includes a 2013 Saratoga Showcase of Homes ticket or purchased separately for \$25 each. Tickets are limited and went on sale in mid-August.



**2. HERITAGE CUSTOM HOMES**

Timber Creek Preserve  
30 Forestbrook Drive  
Ballston Lake, NY 12019

**Lily and the Rose— Chef Kim Klopstock** [www.lilyandtherose.com](http://www.lilyandtherose.com)  
Food Being Served:  
Grilled Cheese & Tomato Soup



**3. MALTA DEVELOPMENT**

Lakeview Landing  
3 Admirals Way, Malta, NY 12020

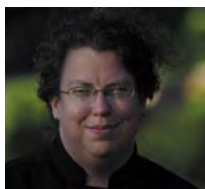
**Maestros – Chef John LaPosta** [www.maestrosatthvandam.com](http://www.maestrosatthvandam.com)  
Food Being Served:  
Asian Sloppy Joe Sliders w/Classic Red Potato Salad



**4. BELMONTE BUILDERS**

McKenzie's Way  
9 Maria Lane  
Saratoga Springs, NY 12866

**Zest Cooks – Chef Carla Kuchar** [www.zestcooks.com](http://www.zestcooks.com)  
Food Being Served:  
Meatloaf Bits & Mini Stuffed Baked Potatoes



**Friday September 20th**  
**5:00 – 10:00 PM**

**6. BELLA HOME BUILDERS**

59 Jenna Jo Ave  
Saratoga Springs, NY 12866

**Lakeridge – Chef Scott Ringwood** [www.lake-ridge.com](http://www.lake-ridge.com)  
Food Being Served:  
7-Hour Braised Short Ribs



**9. SARATOGA BUILDERS**

Burgoyne Estates  
1 Anthony Lane, Saratoga Springs, NY 12866

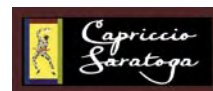
**Prime Saratoga National – Chef Jason Saunders** [www.golfsaratoga.com](http://www.golfsaratoga.com)  
Food Being Served:  
Red Wine Braised Short Ribs, Parsnip Potato Puree, Crispy fried Shallots, Topped with Micro Greens



**10. TERRACE HOME BUILDERS**

54 Phila Street Condominiums  
37 Henry Street, Unit 303 Saratoga Springs, NY 12866

**Capriccio – Chef Jason Saunders** [www.capricciosaratoga.com](http://www.capricciosaratoga.com)  
Food Being Served:  
Ragu with Polenta



**13. WITT CONSTRUCTION**

24 Old Stone Ridge  
Greenfield, NY 12833

**Druthers – Chef Sean Comiskey** [www.druthersbrewing.com](http://www.druthersbrewing.com)  
Food Being Served:  
Mac & Cheese



**14. WITT CONSTRUCTION**

96 Oak Street  
Saratoga Springs, NY 12866

**Sperry's – Chef Dale Miller** [www.sperrysrestaurant.com](http://www.sperrysrestaurant.com)  
Food Being Served:  
Maple Leaf Farms Duck Sausage Sliders w/Fried Onions & Peppers in an Herbed tomato Sauce





# The 2013 Saratoga Showcase of Homes Judges

The 2013 Saratoga Showhouses are judged by three groups: homebuilding professionals, realtors, and the general public. The awards, from homebuilding professionals are determined by a panel of architects, contractors, kitchen designers, interior designers and landscapers. Awards

are given to the First Place and Runner-Up in eight categories in three levels/price ranges of homes — Executive, Classic and Luxury Homes:

- Exterior Architectural Design
- Interior Floor Plan
- Kitchen

- Master Bath
- Interior Decorating
- Landscaping
- Worksmanship
- Technology

## Our 2013 Panel of Judges:

### KITCHEN DESIGNERS

**Sam Madia**, Madia Design, LLC  
**Heather Bodnaryk**, Curtis Lumber

### INTERIOR DESIGNERS

**Michael Uvani**, Michael J. Uvani Interiors  
**Ed DeRocker**, DeRocker Design Associates

### ARCHITECTS

**David D'Amore**, And Architecture & Design  
**Daniel J. Wilson**, Spring Line Design Architecture + Engineering, LLP

### LANDSCAPE ARCHITECTS

**Peter Loyola**, CLA SITE Landscape Architecture, Engineering and Planning, PC  
**Jesse Marco**, Landscape Designer, Brookside Nursery

### CONTRACTORS/BUILDERS

**Dennis L. Deeb**, Kirchoff-Consigli Construction Management  
**Allona Bauer**, Gordon Companies

The **Realtors' Choice Awards** will be judged by members of the Capital District Realtors Association during a special preview tour held prior to the event opening. The **Professional Awards** and the **Realtors' Choice Awards** are presented to the builders at a special Awards Celebration & Reception being held on Thursday, September 19th. Be sure to look for the trophies on display at the winning builders' houses.

The **People's Choice Awards** are selected by visitors to the homes over the three weekends of the Showcase with the ballot form on the ticket. These ballots are dropped into ballot boxes found at every home on the tour. The **People's Choice Awards** are tabulated after the event is over

## TICKET SALES

2013 Saratoga Showcase of Homes tickets are still only \$20.00 each and are available at any showcase home during the tour hours of 11:00 AM - 5:00 PM. Tickets are valid for all 6 days. Keep your ticket until you have seen all of the houses and you may visit homes more than once. Children under 12 are admitted free. Every ticket purchased will be entitled to receive a FREE Showcase of Homes shoebag tote at the first home you visit!



### SHOWCASE CHEFS "COMFORTS OF HOME" TICKETS



Showcase chefs tickets (due to the nature of this event quantities will be limited) are \$25.00 each or purchase a combo for \$40.00, which includes a ticket to both the chefs event and Showcase of Homes.

Tickets are on sale now online or at the locations below plus may be purchased at *any* Showcase home on the days of the tour.

### ADIRONDACK TRUST

#### ticket sale locations:

**Main Office:** 473 Broadway, Saratoga Springs

#### Church Street Office:

315 Church St, Saratoga Springs

**Malta Office:** 2510 Route 9, Malta

**Ballston Spa Office:** 224 Church Ave, Ballston Spa

**Prestwick Chase Office:** 100 Saratoga Blvd, Saratoga Springs

#### South Broadway Office:

112 South Broadway, Saratoga Springs

**Wilton (Exit 15) Office:** 3017 Route 50, Wilton

**Exit 11 Office:** 322 Ruhle Road, Ballston Lake

**Glens Falls Office:** 24 Maple St, Glens Falls

**Milton Office:** 162 Northline Rd, Ballston Spa

**Queensbury Office:** 376 Bay Rd, Queensbury

**Wilton Office:** 650 Maple Ave, Wilton

### TRUSTCO BANK

#### ticket sales locations:

**Clifton Country Road:** 7 Clifton Country Road, Clifton Park

**Halfmoon:** 215 Guideboard Road, Halfmoon

**Exit 8:** 1532 Crescent Road, Clifton Park

**Malta:** 42471 Route 9, Malta

**Mechanicville:** 9 Price Chopper Plaza, Mechanicville

**Ballston Spa:** 235 Church Ave, Ballston Spa

**Wilton Mall:** 3065 Route 50, Saratoga Springs

**Northern Pines:** 649 Route 9, Saratoga Springs

**South Glens Falls:** 133 Saratoga Road, Ste 1, South Glens Falls

**Ushers Road:** 308 Ushers Road, Ballston Lake

**Exit 11:** 43 Round Lake Road, Ballston Lake

**Saratoga:** 34 Congress Street, Saratoga Springs

### OTHER ticket sale locations:

**Realty USA:** 505 Broadway, Saratoga Springs

**Realty USA:** 1547 Route 9, Clifton Park

**Curtis Lumber:** 885 State Route 67, Ballston Spa

**The Gazette:** 2345 Maxon Rd Ext, Schenectady, NY

**Roohan Realty:** 519 Broadway, Saratoga Springs



The 2013 Saratoga Showcase of Homes is made possible by these generous sponsors:

Proceeds benefit Habitat for Humanity of Northern Saratoga, Warren and Washington Counties and Rebuilding Together Saratoga County

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- Zarrillo's Custom Design Kitchens

- Overhead Door of Glens Falls
- Pietrosanto Insurance Agency
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- Prime at Saratoga National
- Select Sotheby's Realty
- Sherman Tile Associates
- Snyder's Drywall
- SPAC
- Wolberg Lighting Design and Electrical Supply
- WJ Morris Excavating

# DIRECTIONS

## 1. R J TAYLOR BUILDERS: *Springwood Meadows Townhome Apartments, 27*

**Springwood Meadows Dr., Ballston Spa 12020**  
I-87 to Exit 12 Ballston Spa/Malta. Head West on Route 67 towards Ballston Spa. Go approximately 3 miles and make a left on to Brookline Road. At the first traffic light make a right (North) on to Route 50/Saratoga Road. Go approximately 1 mile and make a right onto Springwood Meadows Dr. Building #2 is the first building on the right. (For GPS purpose use 1452 Saratoga Road)

## 2. HERITAGE CUSTOM BUILDERS: *Timber Creek Preserve, 30 Forestbrook Dr., Ballston Lake 12019*

I-87 to Exit 11, West on Round Lake Road for 1.2 miles, left into Timber Creek Preserve. Continue straight thru stop sign on Forestbrook Drive, house is on the right.

## 3. MALTA DEVELOPMENT: *Lakeview Landing, 3 Admirals Way, Malta 12020*

I-87 to Exit 13S, go South on Route 9 for 2 miles, left onto Route 9P. (at Ripe Tomato) go 1/2 mile to Admiral's Way on the right.

## 4. BELMONTE BUILDERS: *McKenzie's Way, 9 Maria Lane, Saratoga Springs 12866*

I-87 to Exit 13N onto Route 9 N, take a right onto Crescent Street to left onto Jefferson Street, left onto East Broadway to left onto Maria Lane. Showcase home on the right.

## 5. POLITO HOMES: *Park Grove, 13 Joshua Rd., Saratoga Springs 12866*

I-87 to Exit 13N, go North on Route 9, take a right onto Crescent Street to a right on Joshua Road. Showcase Home is on the right.

## 6. BELLA HOME BUILDERS: *59 Jenna Jo Ave., Saratoga Springs 12866*

I-87 to Exit 14, left onto Route 9P, left on Dyer Switch Road, left onto Oak Ridge Blvd, right onto Jenna Jo Ave. Showcase home on the left.

## 7. BONACIO CONSTRUCTION, INC.: *The Springs, 1 Empire Springs Lane, Apt #102, Saratoga Springs 12866*

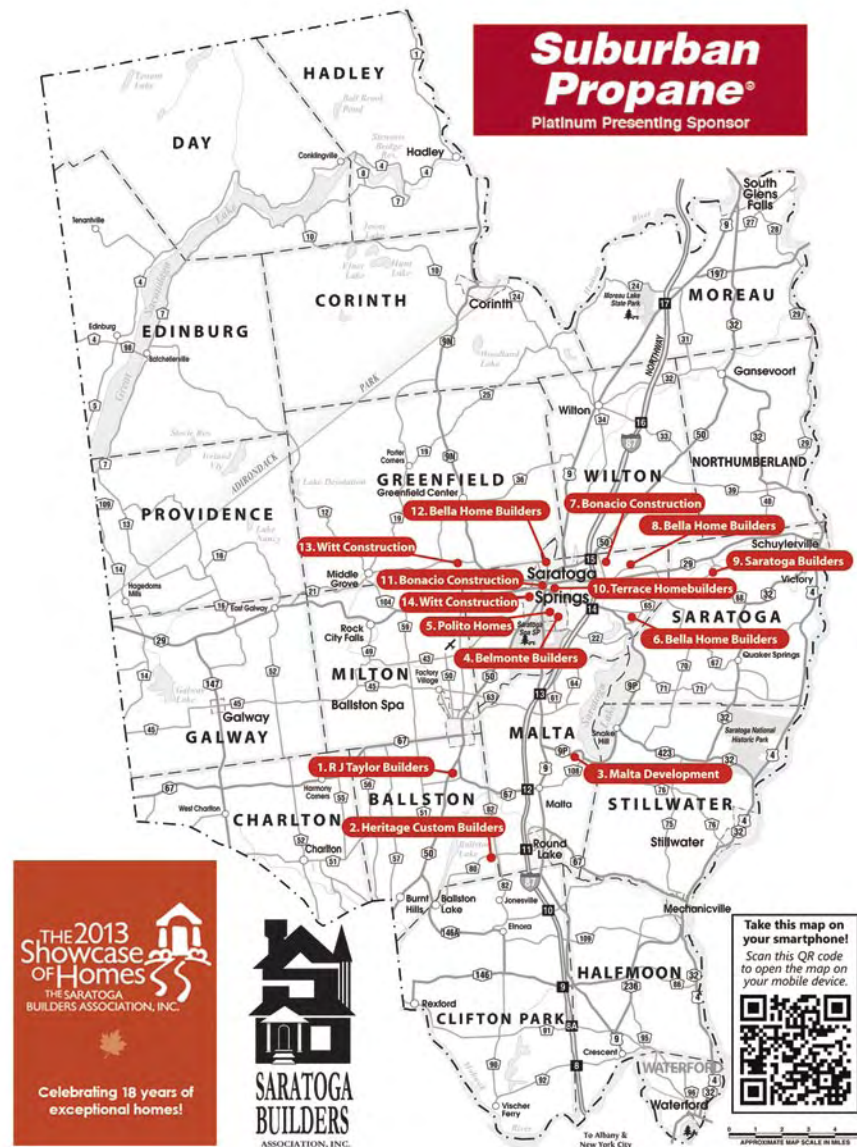
I-87 Exit 15 to Route 50 N/NY29 E Truck to Weibel Avenue (Adirondack Trust is on the corner) Take a right onto Weibel Avenue. The Springs will be approx. 1/2 mile on the left. Turn left onto Bliven Avenue, turn left onto Hampstead Place and bear right onto Empire Spring Lane. Apartment will be on the left.

## 8. BELLA HOME BUILDERS: *22 Liz Ann Dr., Saratoga Springs 12866*

I-87 to Exit 14, left onto Route 9P to left on Gilbert Road to right onto Route 29 East, left onto Old Schuylerville Rd, left onto Liz Ann Drive. Showcase home on the right.

## 9. SARATOGA BUILDERS: *Burgoyne Estates, 1 Anthony Lane, Saratoga Springs 12866*

I-87 to Exit 14 South onto Route 9P (Union Avenue). Go approx. 1 mile, turn left onto Meadowbrook Road, go 2.4 miles to the end. Take a right onto Stafford Bridge Road, cross the bridge over Fish Creek and take immediate left onto CR 68. Go 1.6 miles and bear left at fork onto Burgoyne, take 2nd right onto Anthony La.



## 10. TERRACE HOMEBUILDERS: *54 Phila Street Condominiums, 37 Henry Street, Apt. #303, Saratoga Springs 12866*

I-87 to EXIT 13N, go North on Route 9 towards downtown, right onto Spring Street, left onto Henry Street. Showcase home on the left.

## 11. BONACIO CONSTRUCTION: *The Washington, 422 Broadway, Apt. #301, Saratoga Springs 12866*

I-87 to Exit 13N; merge onto Route 9N. Continue on Route 9N for approximately 4.6 miles into Saratoga Springs, The Washington is on the right between Lillian's and Cantina.

## 12. BELLA HOME BUILDERS, INC: *32 Greenfield Avenue, Saratoga Springs 12866*

I-87 to Exit 13N to Route 9 North to Broadway. Stay straight onto North Broadway, first left onto Greenfield Ave. Showcase home is on the left. I-87 to Exit 15, go West on Route 50 towards Saratoga Springs, right onto North Broadway, first left onto Greenfield Avenue. Showcase home is on the left.

## 13. WITT CONSTRUCTION: *Old Stone Ridge, 24 Old Stone Ridge Road, Greenfield 12833*

I-87 to Exit 15, head South on 9/50 South towards Saratoga Springs, Route 9/50 turns into Broadway at the light by the Saratoga Hilton Hotel - follow straight. Take first right at light onto Church Street (9N) at Post Office, continue on Church Street, pass Saratoga Hospital, go past Stewarts plant (2.9 miles), take a left onto Middle Grove Road (.5 miles), take second left onto Lester Park Road (.01 miles), take right onto Old Stone Ridge. Go up hill house is on the right.

## 14. WITT CONSTRUCTION: *98 Oak Street, Saratoga Springs 12866*

I-87 to Exit 13N onto Route 9N/South Broadway towards Saratoga Springs (3.1 miles). Take Left onto Washington St. Route 29 (.6 miles Starbucks on corner). Take Left onto Birch Street (.1 miles Roma Food Imports is on the Left). Take Left onto Oak Street House is on the Right



# 1

## Springwood Meadows Townhome Apartments Bldg. 2, 27 Springwood Meadows Dr., Ballston Spa

Springwood Meadows  
TOWNHOME APARTMENTS



Sq. ft.: 1,625  
Bedrooms: 3  
Bathrooms: 2.5

House Design:  
Builder  
Interior Design:  
Builder  
Kitchen Design:  
N/A  
Landscape:  
Builder  
Sales:  
N/A

## RJ Taylor

**BUILDERS, INC.**

3 Springwood Meadows Drive  
Ballston Spa, NY 12020  
885-0997

[www.springwoodmeadows.com](http://www.springwoodmeadows.com)

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Ron Taylor

**About the Builder:** R.J. Taylor Builders Inc. designs and builds custom homes and luxury townhome apartments. Every home is uniquely designed with the individual's lifestyle, needs, and budget in mind. We never waver from quality craftsmanship, striking appearances, and efficient use of space. We have been building distinctive custom homes for over 34 years creating quality neighborhoods for generations to enjoy.

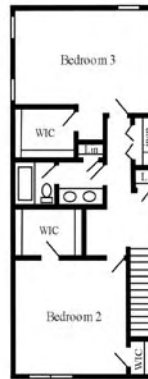
**S**pringwood Meadows Townhome Apartments is a well-appointed community located just minutes from Exit 12 Malta off I-87. With elegantly appointed residences and a choice of five distinctive floor plans, it is ideally situated and convenient to Ballston Spa, Malta, Saratoga, nearby shopping, and Capital Region area attractions and destinations. Come visit us today and select your recently completed new construction rental residence.

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### Home Features:

- ALL units are townhome style with a first and second floor
- Rates are competitively priced compared to the county average for price per square foot
  - On a dedicated bus route with it's own stop



### Energy Efficiencies/Green Technology:

- Cost and energy efficient gas heat and central air
- Energy rated efficient appliances
- Water saving technology
- Whole-house fans in attic reduce energy consumption.
- Low-e windows, R21 sidewall & R38 ceiling insulation

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Precision Glass & Aluminum, 346-5647 (See ad p. 21)

# Timber Creek Preserve Cottonwood, 30 Forestbrook Dr., Ballston Lake



Sq. ft.: 1,500  
Bedrooms: 3  
Bathrooms: 2

**House Design:**  
Builder  
**Interior Design:**  
Lynn Ricci, Classic Interiors,  
383-2678  
**Kitchen Design:**  
Sarah McDonald, Bellevue  
Builders Supply, 350-5325  
**Landscape:**  
Dave Mastropietro,  
Surroundings, 641-8362  
**Sales:**  
Deborah Brooks, Realty USA,  
857-3137



Enjoy this quiet, picturesque setting in Ballston Lake in your new home with the personal touch and price only a local builder like Heritage Custom Builders can provide. Timber Creek Preserve is a well planned semi-custom community featuring spacious and affordable two-, three-, and four-bedroom homes and townhomes with a diverse range of elevations and interior options. Amid the rolling knolls in a peaceful wooded surrounding this terrific community boasts top-notch amenities such as walking and nature trails with over 70 acres of forever wild streams and forests, spacious community park with gazebo, community sidewalks, and for safety, an abundance of “old town” ornamental street lighting.

This traditional ranch home has clean lines, step roof and inviting porch that make it more than the average design. Inside you'll find the kitchen, dining area and living rooms all work together to create an open floor plan and makes this home feel spacious, yet comfortable. The living room has large windows that let in lots of natural light, add the optional fireplace making it perfect for entertaining. The master suite features a walk-in closet and bath while the additional bedroom located at the front of the home could also be converted to a den/study.

This plan also features a spacious outdoor living and entertaining area on optional stamped concrete patio.



### Home Features:

- Family room w/ cathedral ceiling
- White custom cabinets with granite countertops and stainless steel appliances
- Custom woodwork throughout

### Energy Efficiencies/ Green Technology:

- Energy Star home



PO Box 1123  
Clifton Park, NY 12065  
(518) 348-0931  
www.brooksheritage.com



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Geoffrey Brooks

**About the Builder:** Geoffrey C. Brooks continues the building tradition of his grandfather, Arthur J. Brooks. Heritage Custom Builders, LLC is dedicated to excellence and commitment to fine detail.

Our mission is to design and build a truly custom home, with the best quality possible within your price range, built either on your lot or ours. Our experience is that the process itself can be enjoyable. The unique nature of each of our homes comes from the high level of interaction we maintain with you during all phases of design and construction.



# Lakeview Landing

## Saratoga, 3 Admirals Way, Malta, NY 12020



Sq. Ft.: 2,190  
Bedrooms: 3  
Bathrooms: 2

### House Design:

Barton Partners, Norristown, PA

### Interior Design:

Beverly Tracy, Beverly Tracy Home Design, 813-0363

### Kitchen Design:

Tim Parks, Curtis Lumber, 885-5311

### Landscape:

Randy Counterline, New Dimensions Outdoor Services, 587-0390

### Sales:

Beth Smith, Beth Smith Realty, Ltd, 928-3057



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(518) 885-6420

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Tom Samascott

**About the Builder:** Since 1988 Malta Development Co., Inc. has been building the American Dream for home buyers in all price ranges and at every stage of life in Saratoga County.

Malta Development has earned a solid reputation for building high quality homes with innovative design for today's active lifestyle. Their many fine communities have help to establish Malta Development as a proven choice for the new home buyer.

Lakeview Landing is our newest subdivision located in the town of Malta, just minutes from Global Foundries and downtown Saratoga Springs, and is convenient to all major highways and Albany International Airport. There is something for everyone from the Carriage Collection offering single-story living to the Modern Classics Collection of family-sized homes with 1st and 2nd floor master bedroom suites, to our spectacular Custom homes with lake views. An incomparable standard features package and Energy Star and National Green Building Standard certification make Lakeview Landing an irresistible choice at every stage of life. We even offer an optional Exterior Maintenance Program.

Offering grand living all on one level, the "Saratoga" model from the Carriage Home Collection appeals to multiple age groups. This unique, single-story plan offers soaring vaulted ceilings in key areas and 10 ft. ceilings elsewhere with the added grandeur of 96-inch doors. This artfully crafted home makes excellent use of every bit of space, without sacrificing architectural style—a fine example of less is more. Our state-of-the-art Home Technology Package includes front door video intercom, audio system, with wireless home remote as well as remote access via Smart Phone or iPad to lighting, HVAC, and security systems.



### Home Features:

- Soaring vaulted ceilings in breakfast room, great room, and master bedroom; 10 ft. ceilings elsewhere.
- Built-in cabinetry in great room flanking a floor-to-ceiling stone fireplace.
- Gourmet kitchen with double wall ovens and cooktop; granite countertops
- Gleaming hardwood flooring in foyer, kitchen, breakfast room and great room.

### Showhouse Suppliers/CRB&D Advertisers

Overhead Door of Glens Falls, 798-4228 (See ad p. 27)  
Precision Glass & Aluminum, 346-5647

### Energy Efficiencies/ Green Technology:

- Energy Star-rated and National Green Building Standard certified for healthier living and lower utility bills
- Super-efficient spray foam insulation on all floors, including basement
- High-tech ZIP System wall sheathing to reduce air infiltration and moisture-related issues
- High-efficiency 95% AFUE forced hot air furnace with wi-fi capable, programmable thermostat

# McKenzie's Way Frisco, 9 Maria Lane, Saratoga Springs



Sq. Ft.: 2,158  
Bedrooms: 3  
Bathrooms: 2.5

**House Design:**

**Builder**

**Interior Design:**

Denise Palumbo, Plum and  
Crimson Fine Interior Design,  
306-5283

**Kitchen Design:**

Lindsey Belmonte, VP Supply,  
899-0049

**Landscape:**

Chris Gennoy, CPI, 383-6385

**Sales:**

Sharon Byrne, Realty USA,  
527-4914



**E**xperience the convenience of in-town Saratoga Springs living at McKenzie's Way. Sidewalks, curbs and streetlights throughout the neighborhood add to the appeal of this traditional community. You will be in walking distance to downtown Saratoga Springs, SPAC (Saratoga Performing Arts Center) or Saratoga's renowned thoroughbred race track.

The Frisco is the first Showcase home from our Affordable Luxury collection and has the appeal and conveniences of a suburban home in an urban package. This three-bedroom, two-and-one-half bath home has over 2100 square feet of comfortable living space and features a screen porch on the first floor and a unique sleeping porch off the master bedroom. The spacious open floor plan in this bright, sunny home offers many unique and interesting standard and optional features.



## Frisco

2158 Square Feet  
3 Bedrooms  
2-1/2 Bathrooms

First Floor Plan  
1,032 sq. ft.



Second Floor Plan  
1,126 sq. ft.



**Home Features:**

- Sleeping porch accessed from the master bedroom
- Convenience center with separate refrigerator, coffee station, nook drawers, phone and tablet chargers, and upper cabinet
- Optional three-car tandem garage
- Counter-height transom windows in the kitchen

**Energy Efficiencies/ Green Technology**

- Energy Star-rated Pella Encompass windows, Low-e argon gas filled
- R-21 wall and R-38 ceiling insulation
- Energy Star-rated 95% furnace with programmable thermostat



1743 Rte 9 • Clifton Park, NY 12065  
371-1000  
www.belmontebuilders.com

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**Peter Belmonte**

**About the Builder:** Belmonte Builders has been building homes in the Capital Region for over 30 years and is recognized as an industry innovator, bringing custom homebuilding and affordable luxury homes, in a variety of locations, to area homebuyers.

**Showhouse Suppliers/CRB&D Advertisers**  
Crawford Door & Window Sales, 286-1900 (See ad p. 21)  
Plum & Crimson Fine Interior Design, 306-5283 (See ad p. 16)  
Precision Glass & Aluminum, 346-5647 (See ad p. 21)

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# Park Grove

13 Joshua Road, Saratoga Springs, NY 12866



Sq. Ft.: 3,100  
Bedrooms: 3  
Bathrooms: 3.5

**House Design:**

Frank Gilmore, Architect  
**Interior Design:** Beverly Tracy,  
Beverly Tracy Home Design,  
813-0363

**Kitchen Design:**

Dawn Zarrillo, Zarrillo's Custom  
Design Kitchens, 355-4446

**Landscape:**

Matt Baker, GSL Landscaping LLC,  
506-1943

**Sales:**

Scott Varley, Realty USA,  
583-7268



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Daniel Polito

**About the Builder:** Polito Homes LLC has been building homes since 1990. Daniel Polito and Daniel Lombardi have been co-owners for over 23 years. Polito Homes LLC custom designs and builds to the exact specifications of all their clients. Polito Homes designs are truly unique, no two homes are built alike.

**P**ark Grove is a beautiful wooded subdivision located minutes from downtown Saratoga, Saratoga State Park and both race tracks. Streetlights and sidewalks add a wonderful feel to our community.

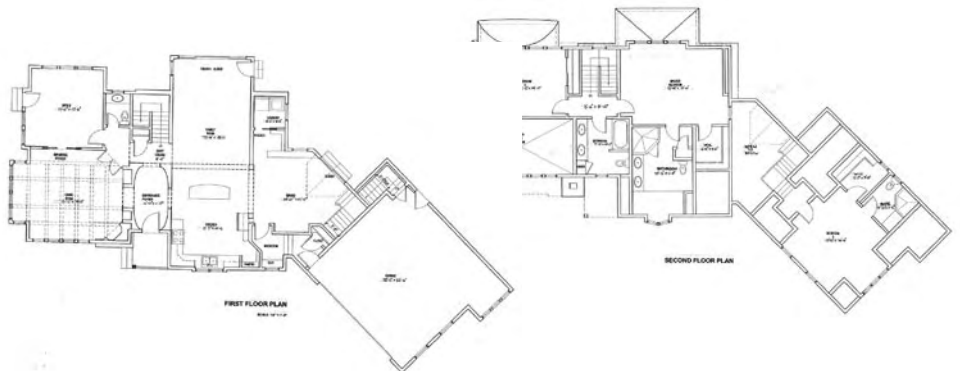
Our Showcase Home was designed by architect Frank Gilmore featuring a unique Shaker-style design with many interesting elevations. This is a wonderful three-bedroom, three bath home with an oversized two-stall garage. Our home has two exterior patios, one off the kitchen and great room. The other is a private patio off the home office. The interior layout provides an open feel with many intimate areas to relax in. This home is a one-of-a-kind design that has a comfortable feel in all spaces.

**Home Features:**

- Authentic slate roof
- Natural stone fireplace and foundation
- Hand-crafted beams
- Window bed in living room

**Energy Efficiencies/ Green Technology:**

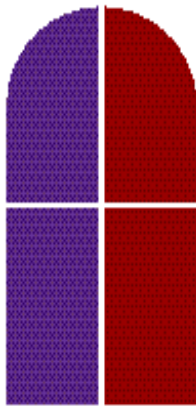
- All kitchens appliances
- Furnace
- Hot water heater
- Pella windows



Showhouse Supplier/CRB&D Advertiser

Crawford Door & Window Sales, 286-1900 (See ad p. 21)





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Denise Palumbo

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BEDROOM

GARAGE

ENTRYWAY

WALL BED

MEDIA CENTER

KIDS

OFFICE

STORAGE

CRAFT

PANTRY



Sq. ft.: 4, 630  
 Bedrooms: 4  
 Bathrooms: 4.5

**House Design:**  
 Builder  
**Interior Design:**  
 Nancy Smith, Saratoga  
 Signature Interiors, 581-0023  
**Kitchen Design:**  
 Dawn Zarrillo, Zarrillo's Custom  
 Design Kitchens, 355-4446  
**Landscape:**  
 Builder  
 Sales:  
 N/A



228 Church Street  
 Saratoga Springs, NY 12866  
[www.bellahomebuildersinc.com](http://www.bellahomebuildersinc.com)



David DePaulo

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**About the Builder:** A solid reputation built on trust! David DePaulo, owner of Bella Home Builders Inc., is a premier, award-winning builder. He creates architecturally grand and luxurious homes that blend imagination, excitement, warm and comfortable environments. His homes are unique to each client. They are known for their rich interior wood, iron treatments, reclaimed material and high-volume ceilings. They are also renowned for their grand staircases, elegant fireplaces, pools and lush landscaping. Bella Home Builders' basic approach is to offer superior craftsmanship, honesty, integrity and exceptional value that equals happy clients.

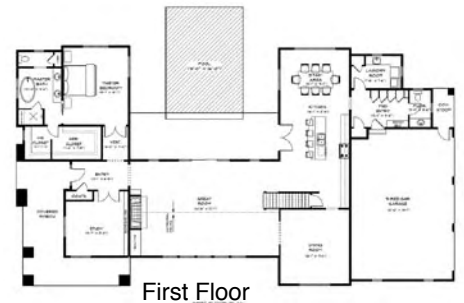
**T**his turn of the century French country style home has an exterior of imported solid stone with a relaxing wraparound porch made of bluestone. The great room boasts breathtaking 20-foot vaulted ceilings with handmade timber frame custom trusses and a stone fireplace. The room is finished with a 16-foot glass door leading to a relaxing patio and an inground pool. A custom gourmet kitchen with island makes this room inviting. The dining room boasts a one-of-a-kind coffered ceiling and custom raised-panel walls. We bring the outside in by using the exterior stone on the interior walls and arches. The home also features a luxurious first-floor master suite with custom bath and shower and spacious walk-in closets throughout. A three-car garage with handmade 3-1/2 inch solid cedar doors, lush landscaping and outdoor entertainment area make the home a one-of-a-kind retreat.

**Home Features:**

- Bella uniquely designed princess girl's room with a Cinderella carriage bed
- Solid exterior limestone and brick with a bluestone porch
- Soaring vaulted ceiling with timber-framed trusses
- Custom interior stone curved entryways

**Energy Efficiencies/ Green Technology:**

- Spray foam insulation
- 97% high-efficiency furnace and hot water heater
- Slate-like lifetime roof shingles
- Energy-efficient windows



**Showhouse Supplier/CRB&D Advertisers**

- Crawford Door & Window Sales, 286-1900 (See ad p. 21)
- Precision Glass & Aluminum, 346-5647 (See ad p. 21)
- Randall Perry Photography, 664-2821 (See ad p. 32)

# The Springs 1 Empire Springs La., Apt #102, Saratoga Springs



Sq. ft.: 1,071  
Bedrooms: 2  
Bathrooms: 2

**House Design:**

Balzer Tuck Architecture,  
580-8818

**Interior Design:**

In-house design by Bonacio  
Construction, Inc.

**Kitchen Design:**

Curtis Lumber, 885-5311

**Landscape:**

Peak Environmental, 899-8011

**Sales:**

Residential: Burns Management  
Commercial: Julie Bonacio



**T**he Springs offers urban living in a park-like setting, with commercial conveniences sharing an address with luxury apartments. In each of the open one, two and three bedroom layouts, you will find character and the high-quality finishes synonymous with Bonacio Construction. Make The Springs your new residence!

**Home Features:**

- Stainless steel appliances, granite countertops and private balcony
- Full-size washer and dryer in every home
- Attached garage
- On-site fitness center
- cable & WiFi included

[www.springsaratoga.com](http://www.springsaratoga.com)



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Saratoga Springs, NY 12866  
(518) 584-9007  
[www.bonacio.com](http://www.bonacio.com)



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**Sonny Bonacio**

**About the Builder:** As an award-winning builder of residential and commercial structures since 1988, Bonacio Construction has worked on projects large and small and both grand and modest. Inside every structure you will discover the hallmarks of the Bonacio approach: value, integrity and attention to detail. Our team approach, including audio-visual, HVAC and plumbing divisions, metal shop and design team, brings out the best in all our buildings. Bonacio Construction brings a wealth of experience to its first mixed-use apartment projects: The Springs, The Washington and Market Center Apartments at Railroad Place.

**Showhouse Supplier/CRB&D Advertisers**

Erie Materials, 454-0080 (See ad p. 28)

Precision Glass & Aluminum, 346-5647 (See ad p. 21)



## Galini, 22 Liz Anne Dr., Saratoga Springs



Sq. ft.: 3,100  
Bedrooms: 3  
Bathrooms: 2.5

**House Design:**  
Builder  
**Interior Design:**  
Builder  
**Kitchen Design:**  
Dawn Zarrillo, Zarrillo's Custom Design Kitchens, 355-4446  
**Landscape:**  
Builder  
**Sales:**  
Gerry Magoolaghan, Falvey Real Estate, 788-8220



228 Church Street  
Saratoga Springs, NY 12866  
www.bellahomebuildersinc.com



**David DePaulo**

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**About the Builder:** A solid reputation built on trust! David DePaulo, owner of Bella Home Builders Inc., is a premier, award-winning builder. He creates architecturally grand and luxurious homes that blend imagination, excitement, warm and comfortable environments. His homes are unique to each client. They are known for their rich interior wood, iron treatments, reclaimed material and high-volume ceilings. They are also renowned for their grand staircases, elegant fireplaces, pools and lush landscaping. Bella Home Builders' basic approach is to offer superior craftsmanship, honesty, integrity and exceptional value that equals happy clients.

**T**his custom craftsman-style home offers many exquisite features. The exterior is made from a luxurious blend of genuine granite stone, Hardie Board and cedar shake siding. The exterior is finished off with 5/4 cedar trim. When approaching this magnificent home, you are welcomed by a curved mahogany entry along with a solid mahogany door. Once in the home, you will notice custom woodwork in every room — from interior transoms to coffered family ceiling to custom built-ins and bookcases surrounding the wood-burning fireplace. The gourmet kitchen has custom-made cabinets and island along with granite countertops. This open floor plan brings the family room and kitchen together for all to enjoy. Three French doors in the family room bring the outside in. The spacious master suite hosts a custom glass shower with multiple heads and his-and-her vanities along with a roomy walk-in closet with custom shelving. A centrally located media room allows children to do their homework and use their computers.

#### Home Features:

- One of a kind Bella Home Builders design
- Open floor plan
- Coffered family room ceiling
- Custom built-ins/bookshelves surround wood-burning fireplace
- Interior glass transoms

#### Energy Efficiencies/ Green Technology:

- Spray foam insulation
- 97% high-efficiency furnace
- Lifetime roof shingles
- High-efficiency windows



First Floor



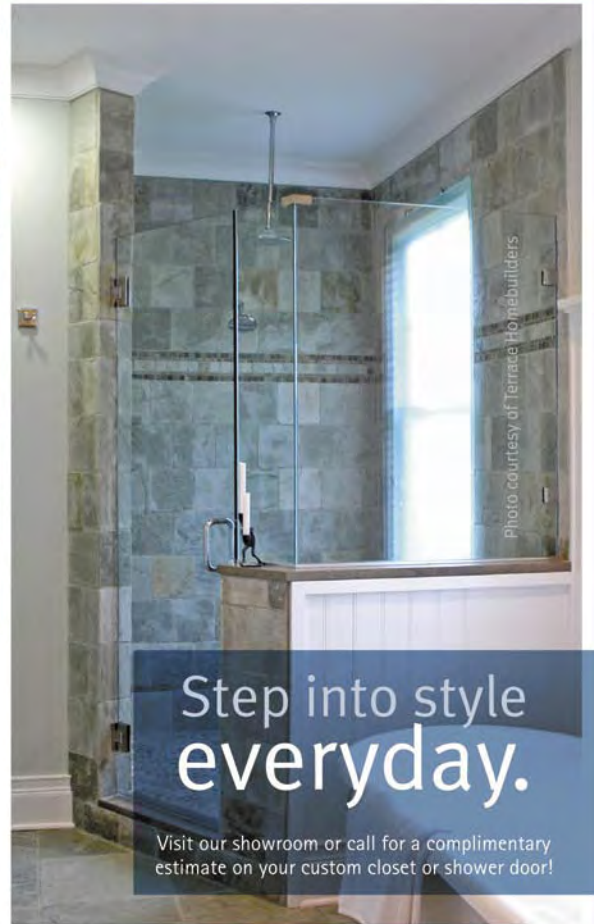
Second Floor

#### Showhouse Supplier/CRB&D Advertisers

Crawford Door & Window Sales, 286-1900 (See ad p. 21)  
Precision Glass & Aluminum, 346-5647 (See ad p. 21)  
Randall Perry Photography, 664-2821 (See ad p. 32)



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## Burgoyne Estates 1 Anthony La., Saratoga Springs



Sq. Ft.: 3,500  
Bedrooms: 4  
Bathrooms: 3.5

**House Design:**  
Saratoga Builders, LLC  
**Interior Design:**  
Nancy Smith, Saratoga Signature Interiors, 581-0023  
**Kitchen Design:**  
Rich Adams & Nikki Stelling, Builder's Kitchens, Inc., 438-0323  
**Landscape:**  
Blue Spruce Landscaping, 877-8177  
**Sales:**  
Janet Besheer, Keller Williams, 265-9575



8 Campion Lane  
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www.saratogabuilders.com



Sam Palazzole and Dan Barber

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**About the Builder:** Saratoga Builders is an award-winning, custom home builder specializing in constructing homes of the highest quality and energy efficiency that satisfy the needs of every new home buyer. They build custom homes using their own plans or the customer's plans. They build on land in their developments or on land owned by the customer.

**B**urgoyne Estates is a private community just minutes from Exit 14, Saratoga Lake and downtown Saratoga Springs. It is comprised of wooded lots from two to six acres. All homes built at Burgoyne Estates will be custom homes with the highest energy-efficiency rating to satisfy the needs and wants of each homeowner.

This 2013 Showcase of Homes is a one-of-a-kind cottage style, timberframe design with an open floor plan. It includes every design and amenity that home buyers are looking for in a 3500 square foot home.

### Home Features:

- Master bedroom suite
- Gourmet custom kitchen
- Trim and moldings
- Vermont red oak hardwood floors
- Custom fireplaces

### Energy Efficiencies/ Green Technology:

- Homes built by Saratoga Builders have the highest Energy Star rating and give the homeowner a 40% reduction in energy costs.
- Energy Star appliances: refrigerator, stove, dishwasher, microwave, wine refrigerator, and HVAC system

**Showhouse Supplier/CRB&D Advertisers**  
Builder's Kitchens, 438-0323 (See ad p. 3)  
Crawford Door & Window Sales, 286-1900 (See ad p. 21)  
Overhead Door of Glens Falls, 798-4228 (See ad p. 28)  
Precision Glass & Aluminum, 346-5647 (See ad p. 21)



# 54 Phila Street Condominiums 37 Henry St., Unit 303, Saratoga Springs



Sq. ft.: 2,925  
Bedrooms: 3  
Bathrooms: 3

**House Design:**

N/A

**Interior Design:**

Dominic Carota, Blairhouse Interiors Group, 786-7800

**Kitchen Design:**

Dawn Zarrillo, Zarrillo's Custom Design Kitchens, 355-4446

**Landscape:**

Randy Counterline, New Dimensions Outdoor Services, 587-0390



Modern living meets classic charm in this intimate boutique building located in the heart of downtown Saratoga Springs. Steps away from historic Congress Park, 54 Phila Street offers six distinctive condominiums ranging from \$724,200 to \$1,322,250. The 3-bedroom, 3-bath Showcase home features an open living/dining area with spectacular views, an opulent master suite, two covered terraces, a home office, theater/entertainment room, separate on-floor storage and enclosed on-site parking.

**Home Features:**

- Hickory hardwood flooring
- Custom-built hardwood cabinetry
- Sub-Zero and Wolf appliances
- Mendota gas fireplace
- Soapstone or granite kitchen countertops
- Marble bathroom countertops and floors
- Kohler master shower
- Built-in sound system



48 Nelson Avenue Extension  
Saratoga Springs, NY 12866  
(518) 857-9000  
[www.terracehomebuilders.com](http://www.terracehomebuilders.com)



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Scot Trifilo

**About the Builder:** A Capital Region native and Siena college graduate, Scot Trifilo founded Terrace Homebuilders in 1987. Since then he has been dedicated to building superior homes with simple timeless principles and a meticulous attention to detail.

Custom homebuilding is about partnership and attentive communication. We provide unparalleled personal service and sustained satisfaction. We want our clients to have a pleasurable and satisfying experience while we offer superb quality with excellent value. We offer individualized attention to every client.

Home sites are available from the Capital District to the Lake George region, or let us build your dream home on your own private home site.

# The Washington

422 Broadway, Apt. 301, Saratoga Springs



Sq. ft.: 1,777  
Bedrooms: 2  
Bathrooms: 2

**House Design:**  
Olsen Associates, 583-9004  
**Interior Design:**  
Beverly Tracy, Beverly Tracy Home Design, 813-0363  
**Kitchen Design:**  
The Signature Cabinet Group, 580-4546  
**Landscape:**  
Bonacio Construction Inc., 584-9007  
**Sales:**  
Julie Bonacio, 701-5080



18 Division St, Suite 401  
Saratoga Springs, NY 12866  
(518) 584-9007  
www.bonacio.com



Sonny Bonacio

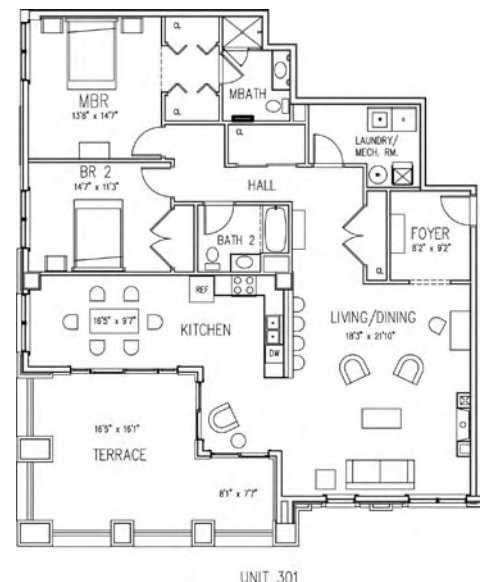
**About the Builder:** As an award-winning builder of residential and commercial structures since 1988, Bonacio Construction has worked on projects large and small and both grand and modest. Inside every structure you will discover the hallmarks of the Bonacio approach: value, integrity and attention to detail. Our team approach, including audio-visual, HVAC and plumbing divisions, metal shop and design team, brings out the best in all our buildings. Bonacio Construction brings a wealth of experience to its first mixed-use apartment projects: The Springs, The Washington and Market Center Apartments at Railroad Place.

The Washington offers luxurious urban living at its finest, with on-site commercial amenities and located in the heart of Saratoga Springs, with boutiques, the arts and fine dining at your front door. In each of the open one, two and three bedroom layouts, you will find character and the high-quality finishes synonymous with Bonacio Construction. Make The Washington your new residence!

[www.washingtonsarotoga.com](http://www.washingtonsarotoga.com)

**Home Features:**

- GE stainless steel appliances, granite countertops, heated towel racks and private terraces
- Full-size front load washer and dryer in every home
- Attached indoor parking
- Wireless Internet & Basic DirecTV Included



**Showhouse Supplier/CRB&D Advertisers**  
California Closets, 785-5723 (See ad p. 16)  
Crawford Door & Window Sales, 286-1900 (See ad p. 28)



# The Victoria, 32 Greenfield Ave., Saratoga Springs

Sq. ft.: 3,771  
Bedrooms: 4  
Bathrooms: 4.5

**House Design:**  
Dreamscapes Unlimited,  
581-8079

**Interior Design:**  
Robin Fusco, 915-4363

**Kitchen Design:**  
Dawn Zarrillo, Zarrillo's Custom  
Design Kitchens, 355-4446

**Landscape:**  
Builder

**Sales:**  
N/A



This is a classic Saratoga Victorian-style home. The beauty and warmth of a Victorian design coupled with today's energy-saving equipment and material truly make this home a piece of art. When approaching this home you see the quality and ornate materials used such as a wrought iron handcrafted front door, genuine granite stone, cement siding and cedar shake shingles. Overlooking the neighborhood is a beautiful covered front porch which features a mahogany ceiling and soffit. The first floor has uniquely shaped rooms such as a curved dining room and octagon shaped study, open foyer and floor plan and a custom handcrafted gourmet kitchen. The second floor consists of cathedral ceilings with hexagon-shaped bedrooms, a master suite with a spacious bath and walk-in closet and a reading area that exits to the roof of a uniquely designed carport.

**Home Features:**

- Fabulous designed carport with a deck
- Vaulted ceilings, stained glass windows
- One-of-a-kind iron front door
- Uniquely shaped rooms and vaulted ceilings throughout

**Energy Efficiencies/ Green Technology:**

- Spray foam insulation
- 97% high-efficiency furnace and hot water heater
- Heated bathroom floors
- Energy-efficient windows



First Floor



Second Floor

**Showhouse Supplier/CRB&D Advertisers**

- Crawford Door & Window Sales, 286-1900 (See ad p. 21)
- Precision Glass & Aluminum, 346-5647 (See ad p. 21)
- Randall Perry Photography, 664-2821 (See ad p. 32)



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David DePaulo

**About the Builder:** A solid reputation built on trust! David DePaulo, owner of Bella Home Builders Inc., is a premier, award-winning builder. He creates architecturally grand and luxurious homes that blend imagination, excitement, warm and comfortable environments. His homes are unique to each client. They are known for their rich interior wood, iron treatments, reclaimed material and high-volume ceilings. They are also renowned for their grand staircases, elegant fireplaces, pools and lush landscaping. Bella Home Builders' basic approach is to offer superior craftsmanship, honesty, integrity and exceptional value that equals happy clients.



Sq. ft.: 4,470  
Bedrooms: 4  
Bathrooms: 4.5

**House Design:**  
Witt Construction, Inc.  
**Interior Design:**  
Pamela Dorwin Dawson, Dorwin Dawson Associates, Inc., 383-4260  
**Kitchen Design:**  
MaryAlyce Evans, Designer's Studio, 871-1138  
**Landscape:**  
Todd Smith, Mandy Spring Nursery, 642-3676  
**Sales:**  
Shannon McCarthy, Realty USA, 858-8820



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Saratoga Springs, NY 12866  
(518) 587-4113  
www.wittconstruction.com

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John Witt

**About the Builder:** Witt Construction, Inc. designs, builds and renovates homes that are fine in detail, striking in appearance, efficient in use and enduring in value. This national award-winning custom home design/build firm has been featured in many national publications. Building homes that are truly unique in their presence and home design; this is a one-of-a-kind custom building company that builds homes from \$200,000 up to \$1 million plus. For more information on new homes or renovations please contact Marci Robinson at (518) 587-4133 or mrobinson@wittconstruction.com

**S**ituated on an 80-acre site, Old Stone Ridge is just four miles west of the city of Saratoga in the Town of Greenfield. The site borders an open-space hiking trail with expansive vistas of the surrounding countryside. Custom-built homes, designed to meet your needs and desires rest on a minimum of one-acre lots. Nearby, fine restaurants, great shopping, and the top-rated schools of Saratoga Springs will persuade you that Old Stone Ridge is the perfect setting for you and your family. This is a conservation subdivision with half of the land remaining in perpetuity as forever undeveloped open space. Over 2 miles of nature trails weave through this site.

This home is situated on a spectacular lot overlooking Saratoga Springs and Vermont. With a cozy front porch to watch the sunset and a rear screened porch which offers a breathtaking sunrise view overlooking a negative edge pool and Vermont. The exterior is a combination of maintenance-free vinyl siding, cedar shakes and stone accents on the porches. First-floor living includes a private master suite with a reclaimed barn door, vaulted family room, wide hallway with a winding staircase and a window seat on the landing. The staircase opens up to the great room. A gourmet kitchen with breakfast nook connects to the screened porch. Reclaimed beams and Witt signature built-ins throughout.

**Home Features:**

- Built-in window seat in staircase
- First-floor master suite
- Screened porch with stone fireplace overlooking negative edge pool & Vermont
- Fabulous custom kitchen with a mix painted and walnut cabinetry and to die for walk-in pantry
- Custom walnut drop zone niche in mudroom

**Energy Efficiencies/ Green Technology:**

- Reclaimed wood throughout the house
- Closed cell insulation
- Energy Star HVAC
- Make up air with Energy Star fan

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# West Side Cottage, 96 Oak St., Saratoga Springs



Sq. ft.: 2,312  
 Bedrooms: 4  
 Bathrooms: 3.5

**House Design:**  
 Witt Construction, Inc.  
**Interior Design:**  
 Leah Margolis, Leah Margolis  
 Design LLC, 813-5523  
**Kitchen Design:**  
 Amy Van Wie, Columbia  
 Cabinet Works, 283-1700  
**Landscape:**  
 By owner  
**Sales:**  
 Witt Construction, Inc.



This home offers privacy on a city lot. The exterior is a combination of maintenance-free vinyl siding, cedar shakes and stone accents on the front and back porches. The floor plan is designed for a young family with open space, a custom kitchen and formal dining room for entertaining on the first floor. There is an office off the foyer and a grand mudroom with access to the side yard and a unique open staircase to the kitchen. The second floor includes a private master suite and two children's bedrooms. The finished lower level includes a playroom, guest bedroom suite and secondary stairway with access to the garage.

### Home Features:

- Designed for in-town privacy
- Witt Signature built-ins
- Custom kitchen with butler's pantry opens to dining and family room.
- Curved wall in second floor hallway
- Built-in linen drawers and cabinets at top of stairs

### Energy Efficiencies/ Green Technology:

- Zoned heating
- Air-to-air heat exchanger
- Closed-cell foam insulation



**WITT CONSTRUCTION, INC.**  
 National Award Winner

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 Saratoga Springs, NY 12866  
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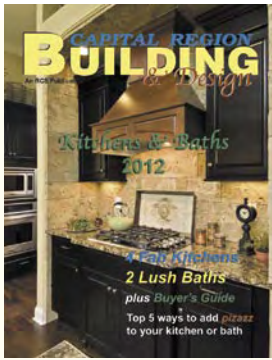
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**Berkshire Bank, Delmar**  
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## Showcase touring time here again!

For me, the Saratoga Showcase of Homes has always been the unofficial start of the fall season. It's like when I go to SPAC for a concert in the beginning of summer. It just feels like summer is here, and without that experience it feels like something is missing. I have participated in the Showcase since its inception, so it has become a big part of my fall season.

I have also taken part in The Chefs' night since the beginning. It is a great way to see and feel a Showcase home under party-like conditions. The aroma of food being cooked by the area's top chefs makes the anticipation of visiting the next home that much more intriguing. Some participants never leave the kitchen area. I am assuming they will revisit the home with their combined ticket that allows them access on the weekends as well.

Chefs' night also provides the opportunity to experience homes under evening and night lighting conditions. As the night moves along and you travel from house to house, you can see the different welcoming effects of exterior lighting. Then on inside you can assess the warmth and functionality of different kinds of lighting against tile, glass and other surfaces. If you haven't done the chef's night in the past, you owe it to yourself to try it.

Working for over 27 years in the industry specializing in photographing homes for builders, architects, interior designers and developers, I have seen my share of some pretty spectacular homes. Working not only in the Capital Region, but also Cape Cod and Southwest Florida, the variety and styles of homes I've had the opportunity to photograph is amazing. While each area offers its own architectural look and style grounded to the area in which it is built, the homes offered here are second to none in quality, workmanship, architectural design and interior design. The builders we work with in photographing their home will use the professional photographs for a variety of marketing purposes. They appreciate having the photographs when major press has been received on the home. They will use the photographs for award submittals, brochures, local ads, web sites, truck and trailer graphics, model home welcome centers, and wall enlargements for their office space. The opportunity to photograph many of the special upgrades in the homes has more than paid for the cost of the photography for the builder, just by being able to show their clients what can be done in a similar home to what they may be building. We feel very proud to be able to represent our client's work through the use of our camera, lenses and lighting techniques we have mastered in our 27 years in business. If you or someone you know could use our services, we'd be very happy to work with them. Enjoy the 2013 Showcase of Homes.

## FOCAL POINT



RANDALL PERRY

*With studios in New York's Capital Region, Naples, Florida and on Cape Cod, Mass., noted architectural photographer Randall Perry offers professional photographic services — aerial, stock, custom and waterfront photography. In addition to Capital Region BUILDING & Design, his work has appeared in Builder, Architectural Digest, Cape Cod Life, Hudson Valley and other national and regional magazines. To comment on this column or to inquire about photographic services call 518-664-2821 or 1-800-832-5739.*



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